DEPUTY PRESIDENT: The matter has been decided that Mr. Changanachery Paramesvaran Pillai did vote, and that his vote was taken into consideration and the same remark applies to Mr. Varughese as well.

MR. PUTHUPALLI S. KRISHNA PILLAI (*Quilon II*): In that case, I would request that, consistent with the dignity of the House the Chair should direct the honourable member to withdraw his statement that two honourable members did not take part in the voting.

DEPUTY PRESIDENT: From the manner in which I have made the observation from the Chair, I suppose the House will be satisfied of the decision of the matter. It did not occur to me that it was the result of a design by the honourable member; it might have been only a slip. Anyhow, the mistake has been rectified; I hope the House will be satisfied with that.

MR. PUTHUPALLI S. KRISHNA PILLAI (*Quilon II*): Whether it was designed or was only a slip, the statement is there. In either case, it is open to you Sir, to ask the member to withdraw.

DEPUTY PRESIDENT: Exercising my judgment, I think the matter may be left there, unless the House as a body wants serious action to be taken. I am quite sure the member who made that statement regrets for it. It is for the Chair to see that. But there are certain matters to be presumed.

APPOINTMENT OF TRADE AGENTS IN EUROPE.

MR. S. J. NAIR (*Nedumangad*): Sir, the resolution which I beg to move is as follows:—

"This Assembly recommends to Government that Trade Agents be appointed in European Countries".

Sir, this resolution is an important one considering the poverty of the people here, the absence of scope for immediate development of industries in the land, and the lack of knowledge of suitable markets in foreign countries to export our products. Travancore is mainly an agricultural country. The population of Travancore is increasing day by day. But the extent of lands suitable for cultivation remains as it was. The agriculturist is immersed in an ocean of debts. The average agricultural income per person is Rs. 40 per year. Out of this, Rs. 75 is to be paid for his debts. How to save the people and the State from this poverty stricken condition. That is the question that confronts this House and the people of the country. As a solution for this serious problem, the Government should find out means to increase the land available for cultivation. Firstly, we must look into the question whether more lands could be made available in Travancore for cultivation purposes.

DEPUTY PRESIDENT: The availability of land for cultivation in Travancore has very little to do with the appointment of Trade Agents.

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MR. S. J. NAIR (*Nedumangad*) : I will come to that presently Sir. If you look to the reserve forests in the State we find there are thousands and thousands of acres of wet lands that are useless for the preservation of forests but will be very useful to promote paddy cultivation.

DEPUTY PRESIDENT : The honourable member cannot hang that question on this peg.

MR. S. J. NAIR (*Nedumangad*) : By disafforesting those lands... ..

DEPUTY PRESIDENT : I prohibit that sort of argument. Mr. Nair is at liberty to say anything which would lead to the discussion of the appointment of Trade Agents.

MR. S. J. NAIR (*Nedumangad*) : Even in the reserve forests there are various products to be collected, and they are very very valuable for our use as well as for exporting. Those products can very well be collected out of our forest and with the help of the Trade Agents outside (*i. e.* in Europe) suitable markets can be found out. Again Sir.....

MR. A. THANU PILLAI (*Trivandrum—Rural*) : What are those forest products which can be exported ?

MR. S. J. NAIR (*Nedumangad*) : One of them is "*Kalmatham*" (കൽമതം) (*Laughter*).

MR. G. NILAKANTAN (*Nominated*) : For what is it used ?

MR. S. J. NAIR (*Nedumangad*) : Then, there is another product known as "Nuxvomica" and also other equally valuable products which can be collected from the reserves. If I am going to give a list of all these.....

DEPUTY PRESIDENT : The honourable member will not be allowed to do that.

MR. S. J. NAIR (*Nedumangad*) : Sir, the economic safety and security of the State and the people depends upon the industrialisation of the country.

MR. K. R. ELENKATH (*Kalkulam I*) : May I know the quantities of such products which have been already collected and is waiting for sale in European countries ?

MR. S. J. NAIR (*Nedumangad*) : It is for that purpose that we have to appoint Trade Agents in the European countries, to find our markets for these products.

MR. K. KUNJUKRISHNA PILLAI (*Quilon I*) : What is the use of "*Kalmatham*".

MR. S. J. NAIR (*Nedumangad*) : It is used as a tonic for rejuvenation. (*Laughter.*)

DEPUTY PRESIDENT : Order, order.

Now that the humour has had its play let me say that the properties of "*Kalmatham*" do not require any detailed statement in this House. For the purpose of the resolution contemplating the appointment of Trade Agents, the statement that "*Kalmatham*" is of some use is enough.

MR. S. J. NAIR (*Nedumangad*) : Sir, it is a rare product. Except in Travancore this product is not to be found anywhere else. It has got great medicinal value.

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The idea of our Government is definitely towards the industrialisation of the State. For that purpose the State has undertaken the Hydro Electric Scheme, the Cottage Industries Scheme, the Motor Transport Scheme, and the scheme for the development of factories. There is no use for this large scale industrialisation unless and until the products of our factories and cottages could find suitable markets outside. For that purpose I submit that it is essential that proper and efficient Trade Agents must be appointed in European countries. Sir, the development of industries as well as agriculture goes side by side; and so the appointment of Trade Agents in European countries may be conducive to the speedy sale of our industrial and agricultural products. If you look into the system prevailing in the European countries and in Japan we find that the Trade Agents of Japan, Russia, England, France, America and Germany are representing their respective countries in India. Their Trade Agents are holding their offices here. They have been deputed by their respective countries. They have studied the conditions of our market and what all raw products they can obtain from here are being exported from here and their finished goods imported here.

MR. K. PADMANABHAN (*Chirayinkil I*): May I know whether Mr. Nair would like to have the same sort of a Trade Agent as the one we now have in Bombay.

MR. S. J. NAIR (*Nedumangad*): Far from it. I do not at all wish to have one like that.

(The House rose for lunch at 1 P. M. and met again at 2 P. M.)

Sir, so far as the industrialisation of the State is concerned, there is great scope for improving our sugar factory, for starting one or two tapioca flour factories and for the mining of plumbago. I may say, in this connection, that for years together, in the Nedumangad Taluk, the mining of plumbago was resorted to by a German Firm. It was only just before the war that this was discontinued. Then there is the possibility of mining mica and iron. For this purpose also, Sir, there is good scope in the Kottarakara and the Nedumangad taluks. I am told by elderly persons that there was a time when iron was produced at Aryanad in the Nedumangad taluk. In regard to the possibility of improving the mica industry in the State, we have only to go and see the Palace at Padmanabhapuram. It will be found that instead of glass, mica is used in the window panel there.

DEPUTY PRESIDENT: The Chair is forced to tell the honourable member that he is making out a case for an Industrial Survey of the State.

MR. S. J. NAIR (*Nedumangad*): I am making out a case for the need for appointing Trade Agents in Europe. Sir, instead of glass that are generally used for window panel we see mica being used for the windows of the Padmanabhapuram Palace.

MR. A. THANU PILLAI (*Trivandrum—Rural*): Is it the member's suggestion that the Palace windows may be sold in Europe? (*Laughter*).

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DEPUTY PRESIDENT: Even the palaces which are not now occupied are being maintained as very sacred institutions, and as ancient monuments. Hence, I am unable to see very much of relevancy in the question of the honourable member.

MR. S. J. NAIR (*Nedumangad*): I was just pointing out these facts in order to satisfy honourable members that there is possibility and great scope for work in outside countries, if we appoint Trade Agents. Then there is the possibility of starting gold mines.

DEPUTY PRESIDENT: I shall be forced to ask the honourable member to sit down.

MR. S. J. NAIR (*Nedumangad*): What I submit is this. There is no use in simply developing our industries. We must find out methods to find out suitable markets in foreign countries, along with the industrialisation. The duty of the State is to find out fresh, suitable and profitable markets in European countries to export our goods.

MR. T. KRISHNA PILLAI (*Neyyattinkara II*): Does the member know whether, at any time in the past, the Government had any idea of appointing a Trade Agent in Europe?

MR. S. J. NAIR (*Nedumangad*): I shall explain presently how the Government have accepted the principle contained in my resolution.

When I referred to the products of the State, I referred to one rare medicine called "*Kalmatham*". There are other articles to be collected from the forests and exported outside, *Mattippal* for instance. We must find out suitable markets for these valuable products

MR. K. PADMANABHAN (*Chirayinkil I*): What is the qualification which the member would prescribe for the proposed Trade Agent?

MR. S. J. NAIR (*Nedumangad*): Energy, activity, general knowledge, patriotism, wide knowledge of our country and its products, and pluck and push. (*Laughter.*)

MR. K. PADMANABHAN (*Chirayinkil I*): May I know whether such persons are available in Travancore?

MR. S. J. NAIR (*Nedumangad*): There are such persons, including the honourable member himself.

DEPUTY PRESIDENT: I do not think such compliments may be paid.

MR. S. J. NAIR (*Nedumangad*): In 1108 or 1109, as a Member of the old Popular Assembly, I brought this question to the attention of Government, and I am glad to submit for the information of this House that it was then accepted by the Government; and in that year's budget an allotment of Rs. 30,000 was made for the appointment of a Trade Agent in England. So the principle of my resolution has already been accepted by the Government. There is no use in appointing commercial ambassadors in England, Germany, France, Italy and in half-a dozen other countries. What we want are Trade Agents for canvassing and advertising our products, finding out suitable markets for promoting and developing trade with foreign countries and enriching our State and thus to help the solution of poverty and unemployment problems that confront the State today. With these words I request the House to accept the resolution.

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MR. K. PADMANABHAN (*Chirayinkil I*): I second it.

MR C. KUMARA DAS (*Director of Industries*): Sir, the appointment of Trade Agents has been engaging the attention of Government for some time as a result of the representation made in this Assembly and in the old Legislative Council. Government are very keenly alive to the need for the appointment of Trade Agents wherever possible. As the honourable mover of the resolution has stated, in the year 1108 an amount of Rs. 30,000 was provided for the appointment of a Trade Agent in London. Investigations were made to see how far the appointment of a Trade Agent would be useful and would be in the interests of the State. It was found that the Indian market, in many respects, was a wide field which had not been tapped. Therefore, it was decided to begin with British India; and accordingly a Trade Agent was appointed, with his headquarters at Bombay.

It is very necessary, of course, that, for the purpose of advertisement and also for doing propaganda work outside the State in order to make people outside aware of the possibilities and resources of the State, Trade Agents should be appointed. Government are well aware of that. Why they have not done so is on account of the apprehension that the expenditure that may be incurred may not be proportionate to the profits that may be derived. Still, the question has not been given up. Government would certainly encourage any idea of private agencies like Chambers of Commerce taking up this matter. If they will appoint their own men who are interested in the trade of this country, and ask Government for some help, Government would be glad to consider the question

MR. S. J. NAIR (*Nedumangad*): May I know whether Trade Agents' work is being delegated to private agencies, so far as European countries or Baroda or Mysore are concerned?

MR. C. KUMARA DAS (*Director of Industries*): Different countries follow different methods. I know a very respectable firm in Bombay who act as agents for Germany. Therefore, it is not an entirely novel idea to entrust this kind of work to private organisations. One advantage will be that it will be possible for us, with the co-operation of commercial organizations, to bring in, probably, more profits to the State than by the Government themselves doing it.

MR. S. J. NAIR (*Nedumangad*): May I know whether the Trade Agents of Mysore and Baroda are Government servants or representatives of private agencies?

MR. C. KUMARA DAS (*Director of Industries*): As far as I know the Trade Agent of Mysore is a Government servant. I do not know about Baroda.

MR. K. PADMANABHAN (*Chirayinkil I*): May I know the terms on which Germany has appointed their agent in Bombay?

MR. C. KUMARA DAS (*Director of Industries*): I have no information. The agent when he came here told me that he was the agent for Germany.

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MR. S. J. NAIR (*Nedumangad*): May I know whether he was a canvassing agent?

MR. C. KUNARA DAS (*Director of Industries*): A trade agent has to canvass orders. His business is not only to find out markets for his country's products but he has also to find out the best market for purchasing stores for his country's Government. With a view to assist the Government in the purchase of their requirements they have recently appointed a Stores Purchase Committtee which has already begun to function. It could therefore be seen that Government are quite alive to the necessity for advertising their goods and resources and purchasing their stores in the manner most favourable to the State's interests; only no Trade Agent as such has so far been appointed. The resolution says that Trade Agents should be appointed in European countries. I am not quite sure whether the results that may accrue will be commensurate with the expenditure incurred. The question is always in the mind of the Government and whenever there is need, Trade Agents will be appointed.

MR. S. J. NAIR (*Nedumangad*): Sir, on behalf of Government the honourable member has just now admitted that the idea of the appointment of Trade Agents in Europe has been engaging the attention of Government during the last few years and that in the matter of purchasing stores also Trade Agents would be of much use. In the light of the statements he has made, hoping that Government would find their way to appoint Trade Agents in European countries as early as possible, I withdraw the resolution.

The resolution was by leave withdrawn.

REVENUE AND EXPENDITURE IN TALUKS.

MR. K. A. NARAYANA PILLAI (*Todupuzha* cum *Devicolam*): Sir, I beg to move the following resolution:—

"*This Assembly recommends to the Government that fifty per cent. of the revenue of each taluk be spent in that taluk for its development.*"

The object of my resolution is to bring to the notice of Government that now local needs are not being attended to.

MR. K. KUNJUKRISHNA PILLAI (*Quilon I*): Sir, I rise to a point of order.

Can a resolution be moved in the form of a token motion to bring to the notice of Government the general question of attending to local needs? The resolution has to be on a specific matter, and the member has to be within the confines of the resolution.

DEPUTY PRESIDENT: Mr. Narayana Pillai probably wants to fill it with flesh and blood by bringing in certain instances.

MR. K. A. NARAYANA PILLAI (*Todupuzha* cum *Devicolam*): Yes, Sir, some taluks of the State are developing considerably at the expense of other taluks. While people in certain taluks do not even get the bare necessities of life, people in certain other taluks enjoy several luxuries. My opinion is that all taluks must be developed

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